



JÉSSICA DUTRA, Ph.D.

Director

Current Position

Dr. Dutra is a Director with Secretariat Economists.

Professional Experience

Dr. Dutra works with antitrust and competition over a wide range of industries, including healthcare, natural gas, copyright, and music. She specializes in the application of economic principles and state of the art quantitative methods in the context of litigation and damage calculation.

Dr. Dutra has taught advanced undergraduate courses in the economics of antitrust, industrial organization, and microeconomics at the University of Kansas. She is continuously engaged in both the academic and practitioner environments, serving on the American Bar Association, delivering presentations at economics conferences, publishing and peer reviewing papers on academic journals.

Dr. Dutra is certainly a global citizen. Having lived in five continents, she received her Ph.D. in Economics with honors, as well as her M.A. in Economics from the University of Kansas, her B.A. in European Management from the Université de Strasbourg in France, and her B.S. in Economics from Ibmecc in Brazil. She is native in Portuguese and fluent in English, having also advanced communication skills in French and Spanish.

Contact Details

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Professional History

- Secretariat Economists
- Economists Incorporated
- University of Kansas-Economics Department
- Ultragas (Brazil)

Education

- Ph.D., Economics (*Honors*), University of Kansas
- M.A., Economics, University of Kansas
- B.Sc., Economics (*Honors*) Ibmecc, Brazil
- B.A., European Management (*Honors*), Université de Strasbourg, France

Affiliations

- American Economic Association
- American Bar Association, Antitrust Section

Languages

- Portuguese (*Native*)
- English (*Fluent*)
- French (*Advanced*)
- Spanish (*Advanced*)

Representative Engagements

- Ralph Coleman, et al. v. Gavin Newsom, et al. – Expert report analyzing labor market conditions and initiatives to boost employment, on behalf of defendants. (2023)
- IsoNova Technologies, LLC v. David Rettig and OvalInnovations, LLC (2023)
- CPS Energy v. Houston Pipe Line Company, LP and Oasis Pipeline, LP, Cause No. 2021-CI-05138, District Court of Bexar County, Texas, 407th Judicial District (2023).
- Retained by State Attorney General to investigate conduct on a technology platform. (2022)
- Colucci et al v. Health First, Inc. No 6:2021cv00681 (2022)
- State of Washington v. Johnson & Johnson/Janssen Pharmaceuticals, et al. (No. 20-2-00184-8 SEA, State of Washington, King County Superior Court), May 2022.
- Wrigley v. Providence of Alaska re. economic and antitrust damages in a lost privileges matter, January 2022.
- HCA Hospitals v. Kaiser Foundation Health Plan: (2021) out of network reimbursement rates.
- Prime Healthcare v. Blue Shield of California (JAMS Ref. 12200646), 2020.
- NRG Energy, Inc., FERC Docket No. EC20-96-000 (2020)
- Energy Texas, Inc., FERC Docket No. EC20-85-000 (2020).

Publications and Working Papers

- [“An overview of market definition in the draft merger guidelines”](#) (with Jason Albert, Richard Manning, Steven Schwartz, Anushree Subramaniam, Wei Tan, Pablo Varas, and Keith Waehrer), 2023.
- [“The US FTC and DOJ release a draft version of their new Merger Guidelines significantly impacting market definition assessments”](#) (with Jason Albert, Richard Manning, Steven Schwartz, Anushree Subramaniam, Wei Tan, Pablo Varas, and Keith Waehrer), 2023 *e-Competition Bulletin*
- [“Alternative measures of “representative market prices” for FERC delivered price tests”](#) (with John Morris and Tristan Snow Cobb), 2021 *Energy Law Journal* 42(1).
- [“Antitrust analysis with upward pricing pressure and cost efficiencies.”](#) (with Tarun Sabarwal), 2020 *PLoS ONE* 15(1): e0227418.
- [“Paradigm Shifts on Merger Efficiencies in Antitrust Analysis”](#), 2020 *Kansas Law Review* 68.
- [“Should Market Power Still Be a Concern in the U.S. Electric Power Industry?”](#) (with John Morris and Tristan Snow Cobb), 2020 *The Electricity Journal* 33(4).

- ["The European Commission's New Initiatives for Digital Platforms"](#) Winter 2021 *Economists Ink*.
- ["Merger Efficiencies and Market Concentration"](#) Summer 2020 *Economists Ink*.
- ["Antitrust Analysis with Upward Pricing Pressure and Cost Efficiencies"](#) Winter 2020 *Economists Ink*.
- ["An Economic Analysis of the Impact of Digital Music Streaming"](#) April 2023 (with Robert Stoner)
- ["Copyright Industries in the U.S. Economy: The 2022 Report"](#) (with Robert Stoner)
- ["BioPharma Economic Impact on the US Economy"](#) (with Robert Stoner)
- ["The U.S Music Industries – Jobs & Benefits: The 2020 Report"](#) (with Robert Stoner).
- ["Copyright Industries in the U.S. Economy: The 2020 Report"](#) (with Robert Stoner).
- "The U.S Music Industries – Jobs & Benefits: The 2022 Report" (with Robert Stoner). *Forthcoming*
- "Economic Impact Analysis of the U.S. Publishing Industry" (with Robert Stoner). *Forthcoming*
- ["Legal Access to Medical and Recreational Marijuana and Motor Vehicle Fatalities in the U.S., 1990-2019"](#) (with Gregory Leung). *Working Paper*
- "Recent Developments in Difference-in-Differences and Implications for Antitrust". *Working Paper*
- "Anticompetitive effects of common ownership on hospital prices" (with David Slusky and José Azar). *Working Paper*
- "The Impact of Distinct Cannabis Vertical Market Structures in the United States" (with Gregory Leung). *Working Paper*

Presentation and Professional Activities

- "BioPharma Economic Impact on the US Economy"
 - Pfizer, 2023
- "Machine Learning in Antitrust" (with Thibault Schrepel and Ai Deng)
 - ABA, Antitrust Law Section Webinar, Spring 2022
- "The Impact of Distinct Cannabis Vertical Market Structures in the United States"
 - Southern Economic Association Conference, SEA, 2021
- "Legal Access to Medical and Recreational Marijuana and Motor Vehicle Fatalities in the U.S., 1990—2019" (with Gregory Leung)
 - Southern Economic Association Conference, SEA, 2021
- "Finding 'representative market prices' for calculating concentration in electric power markets" (with John Morris and Tristan SnowCobb)
 - FERC, 2020.
- "Antitrust analysis with upward pricing pressure and cost efficiencies"
 - Southern Economic Association Conference, SEA, 2019

- Facebook, 2019
- Brattle Group, 2018
- Kansas State University Economics Department Seminar, 2018
- Southern Economic Association Conference, SEA, 2018
- Women in Statistics and Data Sciences, American Statistical Association, 2018
- Midwest Economic Association Conference, MEA, 2018
- “Paradigm Shifts on Merger Efficiencies in Antitrust Analysis”
 - Kansas Law Review Symposium – Antitrust Law and Policy in the 21st Century. 2019.
- “Investigating the Effects of Common Ownership on Hospital Prices.”
 - Association for Public Policy Analysis and Management Annual Conference. 2019
- “Unilateral Effects of Multimarket Oligopolies.”
 - Women in Statistics and Data Sciences, American Statistical Association, 2018
 - Missouri Valley Economic Association Conference, MVEA, 2017
 - KU Graduate Research Competition, The University of Kansas, 2017

Awards and Honors

- American Bar Association - Antitrust Law Section
 - Economics Committee Young Economist Representative 2021-2022, 2023-2025
 - M&A Committee Young Economist Representative 2022-2023
- The University of Kansas
 - Summer Research Fellowship 2018
 - Graduate Teaching Assistant Scholarship 2014-2019
 - Comprehensive Doctoral Exam with Honors 2017
 - Summer Fellowship 2015
 - Graduate Assessment Consultant 2015, 2017, 2018
 - Graduate Research Consultant 2017
- American Statistical Association
 - Women in Statistics and Data Sciences Travel Award 2017, 2018
 - Hackathon for Social Service Finalist 2017
- Golden Key International Honour Society

Select Teaching Experience

- Industrial Organization and Antitrust Policy, University of Kansas, 2016-2019
- Principles of Microeconomics, University of Kansas, 2017

Referee/Peer Review Experience

- Review of Industrial Organization
- PLoS ONE