

## JÉSSICA DUTRA

### Office Address

Secretariat Economists LLC  
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### Education

Ph.D., Economics (Honors), University of Kansas, 2019  
Dissertation: Contributions to Antitrust Economics.  
M.A., Economics, University of Kansas, 2016  
B.Sc., Economics (Honors), Ibmec – MG, Brazil, 2012  
B.A., European Management (Honors), Université de Strasbourg, France, 2011

### Fields of Interest

Antitrust and Competition, Industrial Organization, Economic Impact

### Select Professional Experience

Secretariat Economists  
*Associate Director, 2021 – Present*

Economists Incorporated  
*Senior Economist, 2019 – 2021*

University of Kansas – Economics Department  
*Instructor, 2014 – 2019*

Ultraz AS  
*Senior Pricing Analyst, 2011 – 2013*  
*Mergers, Acquisitions and Other Restructuring Activities Analyst, 2012-2013*

## **Selected Matters**

### ***Healthcare***

Several private litigation matters involving negotiation of payment rates between insurance companies and hospital groups in California. (2019, 2020, 2021)

Private litigation matter involving physician privileges and hospital staffing (2020).

### **Unilateral Conduct**

Hart-Scott-Rodino matters involving veterinarian hospitals (2021)

### ***Energy***

Energy Texas, Inc., FERC Docket No. EC20-85-000 (2020). Entergy Texas' proposed acquisition of the Hardin County Peaking Power.

NRG Energy Inc. proposed acquisition of Direct Energy (2020).

Several analyses on behalf of merging parties for Hart-Scott-Rodino review of electric utility transactions occurring in NERC regions SERC and MISO, and also market definitions in SOCO, WOTAB, DUK, etc. (2019, 2020).

Analysis on behalf of merging parties for Hart-Scott-Rodino review of electric utility transactions occurring in NERC region WECC and SERC, with horizontal competition considerations in the Natural Gas market (2020).

Study of acquisition of Riogas in Uruguay by Ultragas in Brazil (2013) in the Liquefied Petroleum Gas market.

Study of acquisition of Rayogas, and some smaller distributors in Colombia by Ultragas in Brazil (2012) in the Liquefied Petroleum Gas market following a change in legislation for cylinder maintenance that affected competition in local.

Study of acquisition of Fogas by Ultragas Brazil in the Liquefied Petroleum Gas market. (2012)

### ***Economic Impact analysis***

Economic impact analysis of copyright industries in the US economy, including value added, employment and compensation, and for International Intellectual Property Alliance. (2020)

Economic impact analysis of music industries in the US economy using RIMS II multipliers for Recording Industry Association of America. (2020)

Economic impact analysis of Cosmosphere in Hutchinson, KS (2014). The analysis used IMPLAN, and the report was presented to the State of Kansas.

### **Publications and Working Papers**

["Alternative measures of "representative market prices" for FERC delivered price tests"](#) (with John Morris and Tristan Snow Cobb), 2021 *Energy Law Journal* 42(1).

["Antitrust analysis with upward pricing pressure and cost efficiencies."](#) (with Tarun Sabarwal), 2020 *PLoS ONE* 15(1): e0227418.

["Paradigm Shifts on Merger Efficiencies in Antitrust Analysis"](#), 2020 *Kansas Law Review* 68.

["Should Market Power Still Be a Concern in the U.S. Electric Power Industry?"](#) (with John Morris and Tristan Snow Cobb), 2020 *The Electricity Journal* 33(4).

["The European Commission's New Initiatives for Digital Platforms"](#) Winter 2021 *Economists Ink*.

["Merger Efficiencies and Market Concentration"](#) Summer 2020 *Economists Ink*.

["Antitrust Analysis with Upward Pricing Pressure and Cost Efficiencies"](#) Winter 2020 *Economists Ink*.

["Copyright Industries in the U.S. Economy: The 2020 Report"](#) (with Robert Stoner).

["The U.S Music Industries – Jobs & Benefits: The 2020 Report"](#) (with Robert Stoner).

“Anticompetitive effects of common ownership on hospital prices” (with David Slusky, José Azar and Donna Ginther). *Working Paper*

“*The Impact of Distinct Cannabis Vertical Market Structures in the United States*” (with Gregory Leung). *Working Paper*

“Relationship between Legal Access to Medical and Recreational Marijuana and Motor Vehicle Fatalities in the U.S.” (with Gregory Leung). *Working Paper*

### **Awards and Honors**

#### **American Bar Association - Antitrust Division**

Economics Committee Young Economist Representative 2021-2022

#### **The University of Kansas**

Summer Research Fellowship 2018

Graduate Teaching Assistant Scholarship 2014-2019

Comprehensive Doctoral Exam with Honors 2017

Summer Fellowship 2015

Graduate Assessment Consultant 2015, 2017, 2018

Graduate Research Consultant 2017

#### **American Statistical Association**

Women in Statistics and Data Sciences Travel Award 2017, 2018

Hackathon for Social Service Finalist 2017

#### **Golden Key International Honour Society**

### **Select Teaching Experience**

*Industrial Organization and Antitrust Policy*, University of Kansas, 2016-2018

*Principles of Microeconomics*, University of Kansas, 2017

## Presentations and Professional Activities

“The Impact of Distinct Cannabis Vertical Market Structures in the United States”. *Forthcoming* Southern Economic Association Conference, SEA, 2021

“Finding ‘representative market prices’ for calculating concentration in electric power markets”. Seminar at FERC, 2020.

“Antitrust analysis with upward pricing pressure and cost efficiencies.” Southern Economic Association Conference, SEA, 2019

“Paradigm Shifts on Merger Efficiencies in Antitrust Analysis.” Kansas Law Review Symposium – Antitrust Law and Policy in the 21<sup>st</sup> Century. 2019.

“Investigating the Effects of Common Ownership on Hospital Prices.” Association for Public Policy Analysis and Management Annual Conference. 2019

“Cost Efficiencies and Upward Pricing Pressure.” Brattle, 2018

“Cost Efficiencies and Upward Pricing Pressure.” Kansas State University Economics Department Seminar, 2018

“Cost Efficiencies and Upward Pricing Pressure.” Southern Economic Association Conference, SEA, 2018

“Cost Efficiencies and Upward Pricing Pressure.” Women in Statistics and Data Sciences, American Statistical Association, 2018

“Cost Efficiencies and Upward Pricing Pressure.” Midwest Economic Association Conference, MEA, 2018

“Unilateral Effects of Multimarket Oligopolies.” Women in Statistics and Data Sciences, American Statistical Association, 2018

“Unilateral Effects of Multimarket Oligopolies.” Missouri Valley Economic Association Conference, MVEA, 2017

“Unilateral Effects of Multimarket Oligopolies.” KU Graduate Research Competition, The University of Kansas, 2017

**Memberships**

American Economic Association (AEA)

American Bar Association (ABA)  
*Antitrust Section*

Southern Economic Association (SEA)

Energy Bar Association (EBA)

Women in Antitrust (WIA)

**Referee/ Peer Review Experience**

Review of Industrial Organization  
PLOS ONE

**Programming and Computer Skills**

R, Stata, SQL, IMPLAN, Eviews, Tableau, API

**Language Skills**

Portuguese (Native), English (Fluent), French (Advanced), Spanish (Advanced),  
German (Basic)